

Nevis Marketing exclusively import and distribute high quality motorcycle clothing and equipment from manufactures such as Richa, Oxtar and Shark, as well as developing their own range of products, such as Targa clothing and Demon helmets, in partnership with leading manufacturers around the world.

In 1990 Nevis Marketing contracted Gateway to provide support and maintenance services for their small network running Pegasus Senior accounting and order processing software. As Nevis's business expanded Gateway continued to provide all necessary system design, implementation and support services until in 1998 Nevis upgraded to Pegasus Opera, replacing Pegasus Senior which had reached the end of its life.



In partnership with Gateway, Nevis developed Opera significantly to fit the business processes as closely as possible, providing an improved interface for order entry and processing whilst maintaining the core accounting and stock control components of the system. In 2003 Nevis opened a second warehouse and Opera was further developed to automate Delivery Note production for stock lines held at the separate locations from single customer orders.

In 2005 Nevis upgraded to Pegasus Opera II, implementing further hardware and network upgrades with Gateway to support the new application. This logical step was driven by the need to move the IT systems forward and was assisted by the efficiency of the upgrade process and the lack of staff re-training required. These important points allowed a busy business to make a smooth transition and avoid disruption to its customers. As part of the process existing Opera development was modified and migrated to Opera II, with further enhancements accommodating the changing business requirements.



Having successfully implemented Opera II Nevis, in partnership with Gateway, are now moving forward with other enhancements including telephony integration coupled to a highly efficient telesales front-end for Opera II.